



The Globe

from Quality Management International, Inc.

AUGUST 2014

In This Issue of "The Globe"

Welcome to the August edition of The Globe! We hope you enjoy the various blog postings we have compiled for you on auditing, standards vs. systems, and the ISM Code along with the various photos of QMII staff activities and updates this month.

In our Alumni Corner section, we also feature recent feedback on QMII Virtual Training, which changed a student's initial opinion of the training delivery format.

Thank you so much for reading! Did you miss last month's issue? Catch up on previous issues of the [The Globe](#).

Devaluing of Audit Outcomes by Using a Reward System

In large organizations, where parts of the organization (though under a common management and policy) actually work independently, the management at times use competition and grading as an incentive to bring about increased efficiency and performance. Under normal circumstances any healthy competition can bring benefits. Take the case of a shipping company which has say 20 internationally trading vessels. It would be an excellent idea for example to have a competition for them to suggest names for the company's newsletter, or for example to suggest the wording for a company song and numerous other such healthy competitive subjects.

To continue reading, click [here](#).

QMII in Pictures



QMII is a leader in management systems consulting, auditing and training. Our training is respected and loved by our students, because it is targeted and meets objectives. The alumni are QMII strength and form part of a large family of individuals committed to the system approach. Our instructors are handpicked, experienced industry leaders.



System Standards vs. Management Systems

System standards are not management systems!

ISO 9001 and ISO 14001 are management system standards. They do, however, provide a model that an organization can choose to use to develop their own management system.

Management system standards reflect accepted and agreed good management practices for determining, fulfilling and delivering upon particular stakeholder requirements. System standards are often agreed by large groups of people, often from varying backgrounds. Consequently, system standards will trail the technology curve by 10 to 15 years – but, this does not mean system standards lack great value!

To continue reading, [click here](#).

Interpretation of an Observation per the ISM Code

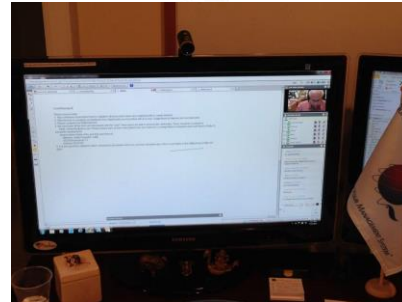
Resolution A.741 (18) as amended in its preamble to the International Safety Management (ISM) Code for the safe management and operation of ships and for pollution prevention at paragraph 4 recognizes clearly that the Code cannot be universally applied without interpretation. Paragraph 5 acknowledges that the broad principles in the [ISM Code](#) have broad application. Paragraph 6 in effect recommends the organizations to use the code so it motivates individuals at all levels to achieve the end results for safety and pollution prevention. Even a search of the Internet for a definition of an Observation surprisingly does not give very convincing results as even SMEs (Subject Matter Experts) avoid interpreting this definition!

To continue reading, click [here](#).

QMII's Maritime Safety and Security Training



Julius DeSilva, Vice President at QMII conducting the QMS LA (ISO 9001), Exemplar Global certified training at the Eastern Federal Highways in Reston, VA.



Captain IJ Arora teaching a virtual EMS lead Auditor course.



QMII recently trained USCG personnel at Sector New York

To see more of our work in pictures, visit our [Facebook page](#).

An investment in good maritime safety and security training pays enormous dividend in terms of a competent crew and efficient operations; consequentially achieving the safety, security and pollution prevention objectives of the company. With a multitude of course providers providing maritime training, a question you might ask is "Why QMII?".

Our [maritime courses](#) have been designed by an experienced master mariner with over 20 years' experience in the military, commercial merchant fleet and Liberian Flag State. With in-depth knowledge of the industry and upcoming changes, our instructors add value to the course with specific maritime and real world examples.

Simply put, our courses are taught by mariners not just experienced instructors, so you know you are getting the best training possible! Both Captain IJ Arora and Julius DeSilva who lead our maritime offerings bring vast maritime experience to the students. Interactive comprehensive workshops form an integral part of our training and are tailored to provide the candidate an opportunity to apply the knowledge learnt in a safe environment; ready for the challenges of the real world.

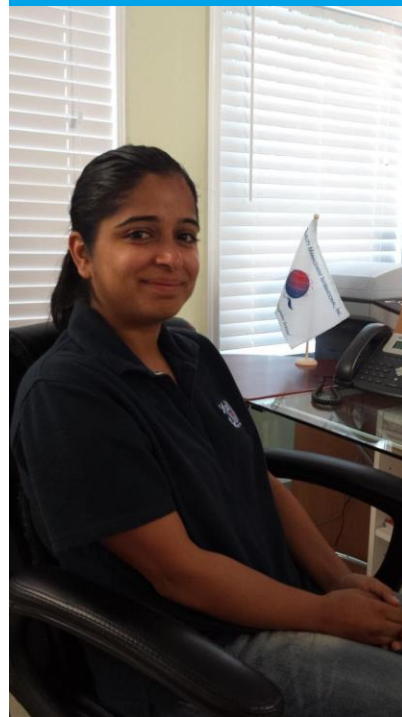
Our [Vessel/Company/Port Facility Security Officer \(VSO/CSO/PFSO\)](#) and Vessel/Facility Personnel with Specific Security Duties (V/FPSSD) courses are approved by MARAD/USCG. Our VSO/CSO/PFSO course is approved by the Liberian Ship Registry (SSO), Vanuatu (SSO) and Trinidad and Tobago. QMII offers several [maritime safety](#) and security courses available as public, virtual and private classes.

Please feel free to have a look at the maritime training we offer and visit our [Facebook](#) page for a **10% off** coupon on any maritime training between now and the end of the year.

A brief list of our maritime courses:

- [ISM Auditor](#)
- [ISPS Auditor](#)
- [VSO/CSO/PFSO](#)
- [V/FPSSD](#)
- [Designated Person Ashore](#)
- [ISO 28000 Supply Chain Security Lead Auditor](#)
- *Compliance with Maritime Labor Convention 2006
- *Annual Security Exercises
- *Safety, Security and Pollution Control Exercises

Meet the Team



Anjalika Singh, a Global Solutions Advisor with QMII, actively assists the team with developing business, monitoring social accounts and administrative work. She has studied quality subjects and completed RABQSA Certified ISO 9001:2008 Lead Auditor, Maritime safety (ISM Code) & Maritime Security (ISPS Code) training. She has extensive experience working in the media (Electronic & Print) industry prior joining QMII. Anjalika is a graduate of Delhi University with a Bachelor's degree in Journalism. She is presently working on filming some of the QMII training.

Special Birthday Wishes



Birthday Wishes go out this month to the following individuals:

- *Emergency Response

*Conducted only as in-house training

As with all our other courses we remain committed to our alumni and their success, offering to answer any questions on the subject taught that the alumni may have, for free, for life!

Upcoming QMII Public Classes

Some of our upcoming classes are highlighted below. Click on the image for more information:

Designated Person	
Dates	Location
September 8-9	Virtual Class
November 3-4	Virtual Class
ISM Auditor	
September 8-9	Houston, TX
October 6-7	Miami, FL
ISPS Auditor	
September 10-12	Houston, TX
October 8-10	Miami, FL
VSO/CSO/PFSO	
September 10-12	Houston, TX
October 8-10	Miami, FL
ISO 9001 Lead Auditor	
September 15-18	Raleigh/Durham, NC
Sept. 28 - Oct. 1	Virtual Class
October 20- 23	West Palm Beach, FL
ISO 14001 Lead Auditor	
October 20-24	Houston, TX
October 27-31	Virtual Class
ISO 14001, RC14001, RCMS Responsible Care® Lead Auditor	
December 8-12	Sterling, VA
February 2-6	Dallas, TX
BS OHSAS 18001 Lead Auditor	
November 3-6	Sterling, VA
ISO 13485 Lead Auditor	
October 20-24	Virtual Class
ISO 28000 Lead Auditor	
October 20-24	Sterling, VA
ISO/FSSC 22000 Lead Auditor	
October 20-24	Virtual Class
December 1-5	Columbus, OH

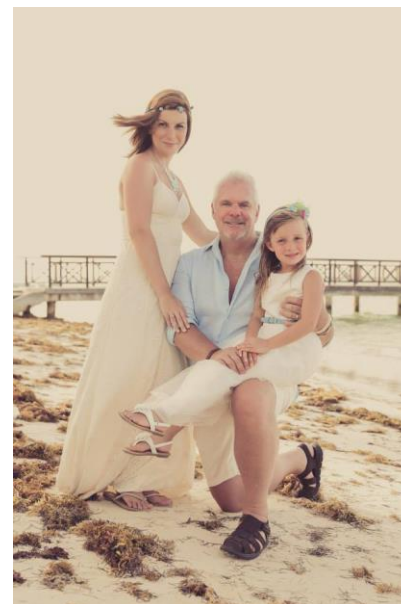
John Broomfield, QMII Founder who laid a strong foundation for QMII and celebrated his birthday on August 11.

Sue Pathania, HR Director, who celebrated her birthday on August 25.

Wedding Announcement



Heartiest congratulations and best wishes go out to Stella Favaretto, who celebrated her wedding in scenic Punta Cana in the Dominican Republic on August 15.



Stella with her husband John and daughter Francesca.

Alumni Corner

Virtual Training Feedback

Thank you for providing such a fantastic class atmosphere. This

Targeted Training

Our training, consulting and auditing services enable you as our alumni and client to:

- Develop and improve the management system that runs your organization
- Refocus your system (on needs-to-cash or continued funding)
- Transition your system from conformity with one standard to conformity with several standards
- Create one streamlined and integrated system to run your agency, business, charity, project or ship
- Simplify, globalize or refine your management system
- Engage employees so they use the system to meet objectives and other requirements
- Enable first-time system certification

Our goal is to enable QMII students to successfully apply process and system thinking in their organizations to fulfill otherwise unattainable objectives.

QMII prides itself on providing alumni with support throughout their careers.

Please enjoy the newsletter.

Best Regards,

Captain IJ Arora
President and CEO
Quality Management International, Inc.
IArora@QMII.com

is my first internet based class so to say I was a bit skeptical is an understatement; however, Your organization has changed my opinion of such tools. Your team is very well equipped, organized, and obviously well versed in their trade. I've met and worked with IJ before back in 2012 in Washington D.C. I had the pleasure of taking the ISO 9001 course through QMII which was equally as impressive.

Join the Conversation

Join the conversation with QMII and check out our blogs and tweets: [CEO's Blog](#) and [QMII Blog](#) and [Twitter page](#).

Connect with the QMII President and CEO through [LinkedIn](#).

Questions, Comments, Submissions

Do you have an article you would like to submit for consideration of publication in The Globe? Please email rtackett@qmii.com.

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