



## **In this Issue of "The Globe"**

QMII is happy to share with our alumni, clients, and friends of QMII in general, that we end the year with a satisfied clientage. Each year we introspect and assess ourselves critically against our performance in meeting client and alumni objectives. Our continuing business in 2023 was largely from referrals from our satisfied clients and alumni. This is great and we thank our well-wishers as also God for the mercies and strength to meet objectives. Our instructors and consultants have worked diligently to understand and meet objectives. QMII is proud of its QMII Team, which is committed to providing solutions in a timely, manner with efficiency, and always putting our customers first. It is an innovative team which is ever ready to work on new challenges and timely requirements based on customer needs. In this year-end issue of the Globe, we wish our readers a Very Happy New Year.



## **10 Steps to Safeguard Maritime Assets from Cybersecurity Threats**

**- Dr. IJ Arora**

Cybersecurity threats have become a pressing concern in the modern era due to our lives becoming increasingly dependent on computerization. However, with the convenience of technology comes vulnerability to malicious attacks. The maritime industry, with a growing reliance on technology, faces significant cybersecurity threats. Dr. Jekyll and Mr. Hyde (i.e., good and bad) exist and have always existed. Protecting against cyberattacks is crucial to ensuring the industry's stability and security.

Cybersecurity in the maritime sector involves safeguarding systems, information, and assets from unauthorized access, disruptions, or manipulations. The industry's growing reliance on technology, including networks controlling essential functions like navigation and communication, makes it an attractive target for cybercriminals. To maintain business continuity, it is crucial that companies assess their current cybersecurity posture and act to proactively improve it. The maritime industry supports trade and the economy at large, so a cyberattack can have broader consequences beyond just affecting a single vessel or company. For this reason, the intent of the attackers might be broader than simply affecting a specific entity for ransom.

[Read More](#)

## **Training Spotlight**

### **Exemplar Global recognized**

#### **ISO 9001:2015 with ISO/IEC 17025 Lead Auditor**

Join us in the CLASSROOM or ONLINE: February 5th to 9th 2024

### **USCG Approved VSO CSO PFSO**

Join us in the CLASSROOM or ONLINE: January 17th to 19th 2024

### **PROBITAS Authentication recognized**

Join us in the CLASSROOM or ONLINE: January 29th to 2nd February 2024

**Looking to attend a different course?**

**Check out our complete schedule by clicking the button below :**

## QMII Training Schedule

### Welcome to QMII



**Jacob Hargadon - Global Solutions Advisor**

Please welcome Jacob Hargadon to QMII. He works as a Global Solutions Advisor for QMII. Jake brings a dynamic background in sales and marketing to the team. With a proven track record of developing meaningful relationships and delivering value-driven results, Jake is well-equipped to help drive strategic solutions for our global clientele. His client-focused approach to delivering outstanding service aligns seamlessly with our organization's mission to provide the highest quality management solutions to our customers. Outside of work, Jake enjoys spending time with his triplet little brothers as well as playing pick-up ice hockey and chess.

**QMII TEAM**



## QMII In Pictures



QMII's President & CEO, Dr. Inderjit Arora recently spoke at the Maritime Risk Symposium hosted by Maritime College, State University of New York in collaboration with United States Coast Guard and National Academy of Sciences on November 14-16, 2023. He conducted a presentation on the topic - Subsea infrastructure Quality Standards and Assurance. The goal of this event was to address significant risks to managing offshore energy infrastructure impacts and risks to the Maritime Transportation System (MTS), followed by a one-day Evergreen exercise to explore how risk and risk management may play into plausible future operating environment.

Dr. Arora wrote an article on the Sub-Sea Infrastructure . [Click this link to read more](#). See below an excerpt from the article -

*"The intent of this article is to proactively start a discussion on the need for regulating sub-sea infrastructure to reduce its affect on the marine transportation system. The phrase "sub-sea infrastructure" refers to equipment and technology placed on or anchored to the ocean floor. This infrastructure may include, but is not limited to, cables for telecommunication, cables for power transmission, pipelines for transmission of fluids, and other stationary equipment for scientific research.*

*The growth of sub-sea infrastructure is a global phenomenon. As an example, is in the interest of all nations, and particularly here in United States, to promote wind farms, which are a source of renewable energy...."*





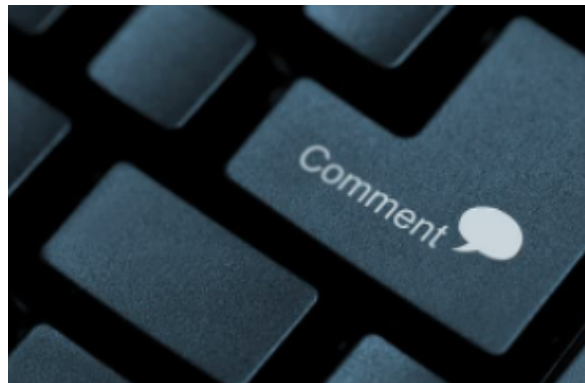
Exemplar Global certified ISO 9001:2015  
Lead Auditor training delivered for the New  
Jersey Transit personnel at their  
headquarters located at New Jersey.



QMII recently conducted Exemplar Global Certified ISO 9001:2015 Lead Auditor training in a hybrid format - virtual and in-person located at ACCRETECH SBS, Inc. Portland, OR.

Looking to enroll your personnel in QMII's training. Reach out to our team - Call on 888-357-9001 ext 101 or email your request to [info@qmii.com](mailto:info@qmii.com)

## QMII Consulting Support



### Comment

We welcome new clients and alumni to be a part of our newsletter! If you have an article, feedback, or images that you would like to submit for the next publication of **The Globe** please email them to [info@QMII.com](mailto:info@QMII.com).



## **“CLIENT TESTIMONIAL”**

**“I am writing to express my sincere gratitude for the exceptional AS9100 Lead Auditor Certification course provided by Quality Management International Inc. (QMII) and to bring to your attention the outstanding quality of instruction delivered by Mr. Larry Franklin. I am truly impressed with the depth of knowledge and expertise the instructor has brought to the course.**

**I would also like to commend the entire team at QMII for the well-organized and comprehensive curriculum. The course not only met but exceeded my expectations, and I feel well-equipped to apply the principles of AS9100 in a professional setting.**

**Furthermore, I appreciate the efficiency of the certification process, and I am delighted to have received my certificate promptly.**

**Thank you for providing such a valuable learning experience, and I look forward to the opportunity to engage with QMII for future professional development.”**

**Best Regards,  
Marshall Maggipinto**



*\*above testimonial is edited and condensed*

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